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The Melita Group Forms Partnership with PayScale to Provide Businesses with Comprehensive Compensation Solutions

Partnership will provide small and medium size businesses access to PayScale's market-leading compensation data and software

Santa Clara, CA – February 6, 2012 – The Melita Group, an HR Professional Services Organization, is pleased to announce a new partnership with PayScale, a global online compensation data leader with the world's largest database of individual employee compensation profiles, to provide small and medium sized businesses access to PayScale's full suite of compensation services and solutions.

The Melita Group becomes the first PayScale HR Consulting partner in the Bay Area to provide clients with the ability to design a complete compensation plan tailored to their business using PayScale's web-based solutions.

As a [PayScale Solutions Provider](#), Melita provides clients with customized options to manage their compensation program. With over 19 million incumbent profiles across 13,000 unique job titles and 250 individual compensable factors, PayScale provides an immediate and precise snapshot of the job market. Melita leverages PayScale to design, implement and manage a compensation strategy for clients aligned with their business objectives which includes data that is a match to their company structure.

Lisa McCormack, SPHR - EVP, HR Services with The Melita Group, explains, "We are excited to be the first PayScale Bay Area Consulting partner able to offer PayScale's products and services. The Melita Group has used PayScale products in our HR consulting practice and we have found their data and software to be an extremely valuable resource for our team and clients. This partnership allows us to offer expanded and comprehensive compensation solutions to companies in the Bay Area."

Dave Smith, Chief Revenue Officer at PayScale, adds, "We are pleased to collaborate with The Melita Group to support their efforts in bringing platinum HR and compensation strategies to small and medium-sized companies in the Bay Area."

About The Melita Group

Founded in 1992, The Melita Group is an HR Professional Services Organization providing comprehensive HR and benefits consulting, staffing, and outsourcing services to employers of all sizes. The Company offers complete end-to-end HR outsourcing and benefits brokerage services that help organizations reduce the administrative tasks associated with managing the HR function. Services cover areas such as HR compliance and training, employee relations support, interim and permanent staffing

services, benefits management, and self service technology. For more information, visit: www.melitagroup.com.

About PayScale

With more than 2,100 corporate customers and the largest database of individual compensation profiles in the world, PayScale is the leading provider of web software for companies to create and manage talent-winning compensation programs, and for employees to better understand their value in the market. Products include PayScale MarketRate™ and PayScale Insight™. Customers include organizations of all sizes, across many industries including Sutter Health, Thunder Valley Casino, Newegg, Mozilla, Quicken Loans, GE Energy, Tuesday Morning. PayScale is headquartered in Seattle. For more information, visit: <http://www.payscale.com/hr/default>

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